

LEASING



Total Transportation Resource

- Full-Service
- Daily Rental
- Customized Maintenance Contracts
- North America Customer Support Service
- Nationwide Fuel Program
- Truck Body & Trailer Repair/Collision
- Heavy Duty Parts Division



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Why Lease?

- Improve Delivery Efficiency
- Optimize Fleet Utilization
- Improve Operations
 - 24/7 Road Service
 - Additional and Substitute Vehicles
- Reduce Administrative Burdens

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Economic Advantages

- Fixed Monthly Budgeted Payments
 - Elimination of High up-front Expenses
- 100% Asset Financing
 - Free Capital for Core Business Needs
 - Conserve your Credit Line
- Tax Advantages
- Increased Buying Power
- No Residual Exposure or Hidden Costs

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Ownership Cost Consideration

■ Expenses

- Unexpected maintenance
- Overhauls
- Tires
- Brakes
- Shop costs
- Mechanics
- Towing
- Safety
- Downtime
- Substitute vehicles
- Federal highway tax
- Clerical
- Administration
- Taxes

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Improve Your Productivity (cont.)

- Customized Vehicle Specifications
 - Quality, professional company image
 - with your graphics design
 - Keeps operational costs low
 - Reduces liability risks
 - Maximizes driver satisfaction
 - Fleet Management
 - Vehicle Specifications customized to your needs



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Improve Your Productivity

- Maximize your uptime
 - Preventative maintenance
 - Safety Programs
 - Emergency Road Service
 - 24/7 – Immediate Response
 - Nationwide support network
 - Additional and substitute vehicles



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Improve Your Productivity (cont.)

- Complete Fleet Management
 - Regulatory compliance
 - DOT Compliant service records
 - Driver vehicle condition reports
 - EPA hazardous waste compliance support
 - DOT audit simulations
 - State & Federal vehicle safety inspections
 - Licensing, registrations and permitting
 - State & Federal tax
 - Fuel tax reporting
 - Federal heavy vehicle use tax payments
 - State fuel tax permitting
 - Emergency permitting



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Improve Your Productivity (cont.)

- Complete Resource
 - Properly equipped, dependable vehicles
 - Complete fleet services
 - 5 Convenient locations
 - Experienced team
 - Dedication to quality



Experience the professionalism of our staff and discover why so many businesses depend on DeCarolis



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Rochester

- Corporate Headquarters
- Leasing, Rental & Custom Maintenance
- Safety Department
- Driver Training Classroom
- Heavy Duty Parts – Main Office
- Collision, Paint and Fabrication Shop
- Full-Service Department
- Full-Service Fuel Island
- Automated Wash Facility
- Central Emergency Road Service Dispatch Location



333 Colfax Street
Convenient to I-390 and I-490



*All of our locations offer 24 hour Emergency Road Service
Rochester, Buffalo and Syracuse offer 24 hour Emergency Rentals*

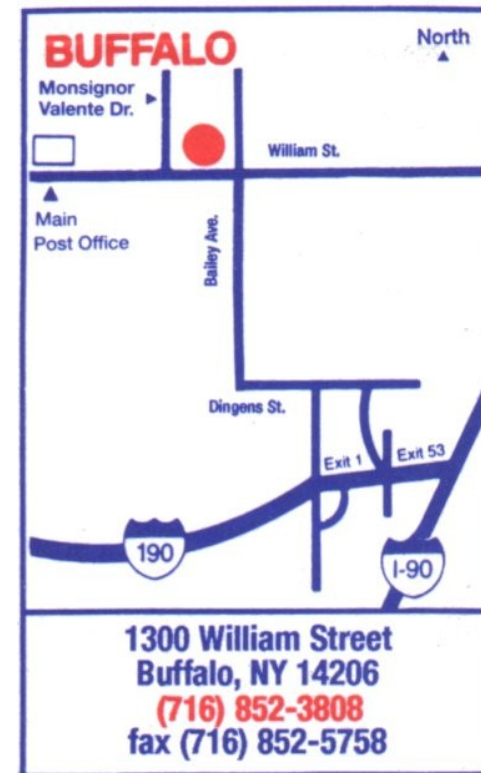


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Buffalo

- Leasing, Rental, & Contract Maintenance
- Full-Service Department
 - Five drive through bays
 - Two express bays
 - Six Truck/Trailer bays
 - Two Truck Lifts
- Full-Service Fuel Island
- Automated Wash Facility
- 24 Hour Emergency Road Service - Dispatch Location
- 24 Hour Emergency Rentals

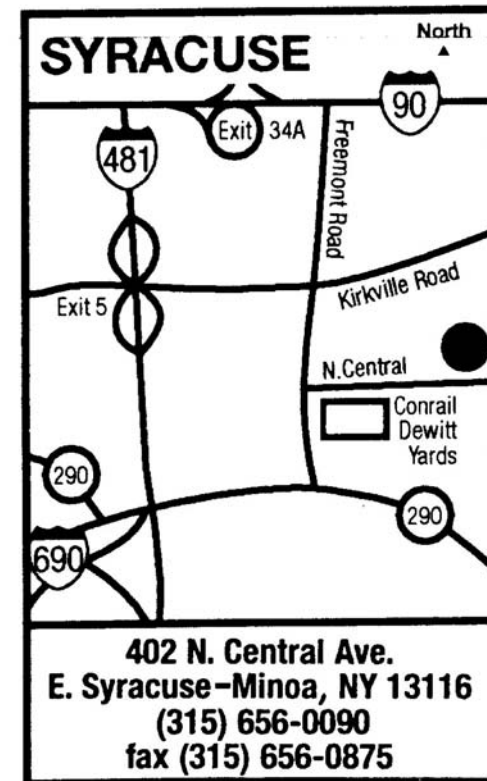


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Syracuse

- Lease, Rental, & Contract Maintenance
- Full-Service Department
 - State of the Art Bays
 - Computerized Maintenance System
- Full-Service Fuel Island
- Automated Wash Facility
- 24 Hour Emergency Road Service
- 24 Hour Emergency Rentals
- Heavy Duty Parts

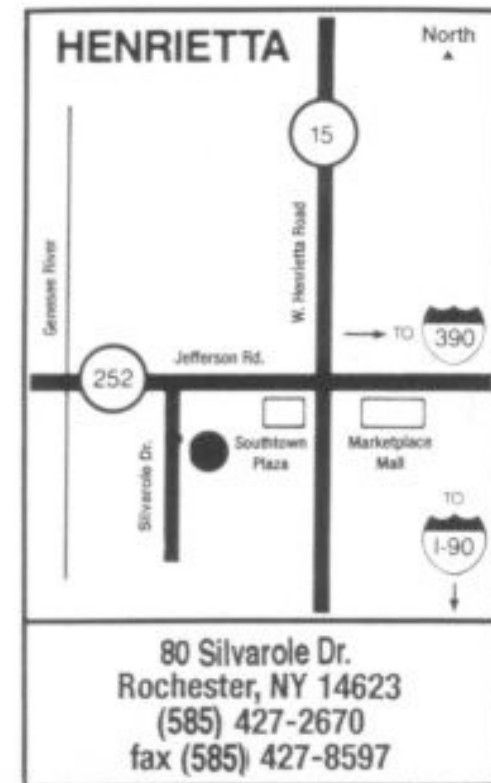


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Henrietta

- Lease, Rental & Contract Maintenance
- Full-Service Department
 - State of the art bays
 - Computerized Maintenance System
- Full-Service Fuel Island
 - High Speed Pumps
- Drive Through Wash Bay
- 24 Hour Emergency Rentals

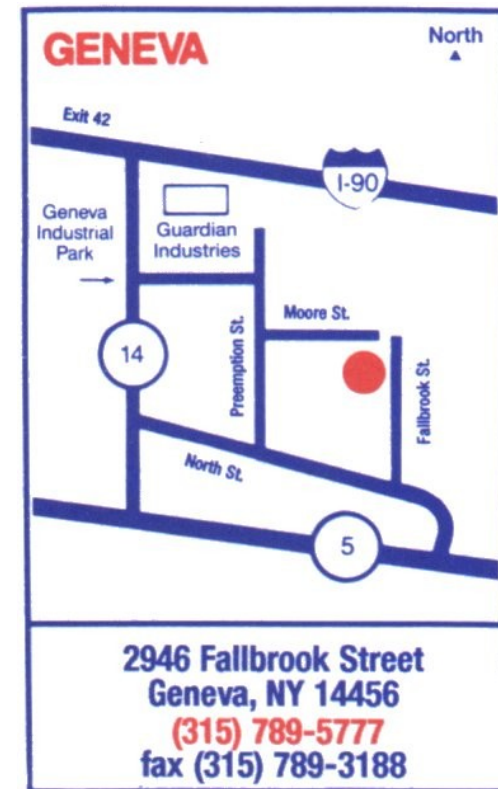


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Geneva

- Lease, Rental & Contract Maintenance
- Service Department
 - State of the Art Bays
 - Computerized Maintenance System
- Full-Service Fuel Island
 - High Speed Pumps
- 24 Hour Emergency Road Service
- Heavy Duty Parts
 - Largest Heavy Duty Parts distributor in Area



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Built in Value

- Preventative Maintenance
 - Scheduled at your Convenience
 - Latest Diagnostic Tools
 - Quality Replacement Parts
- Certified Trained Mechanics
 - Latest Maintenance Technology
 - Continuous Vendor Training for all Key Components
- Lease Extras Included
 - Parts & Labor
 - Lubricants & top-off fluids
 - Tires
 - Vehicle Appearance Program
 - Scheduled vehicle washing with automated wash bays
 - Painting and touch ups



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Support Network

- NationalLease Member
 - Dedicated Transportation and Distribution and Management
 - Network of Independent Truck Leasing Companies providing:
 - Road Service
 - Replacement Vehicles
 - Continental US and Canada
- High Quality Blended Fuel
 - Competitive Prices
 - 10 pt. vehicle inspection



"We're there when you need us"



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Rental & Substitute Support

- Large, Late Model Fleet
- Discounts Available
- Substitutes ready for maintenance downtime
- Express Service



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Customer Support

- Customer Quality Reviews
- DeCarolis Internet Support
- Access to all Levels of Management
- NationaLease –Nationwide coverage



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Services Recap

- Customized Vehicle Specifications
- Preventative Maintenance
- Repair Services
- Fuel Management
- Vehicle Washing
- Painting & Lettering
- Substitute Vehicles
- Extra / Discounted Rental Vehicles
- Logistics Consulting Services
- Admin. Tax Reporting Services
- Safety Program
- Driver Training Programs
- Insurance

At DeCarolis, you'll receive all the Quality Programs and Services you would expect from a large national company with the personal touch only available from a local family business.

